

Orascom Development Egypt (ODE) (EGX: ORHD.CA) has released its consolidated financial results for FY 2019.

ODE closes the year on a solid operational and financial stance, achieving all FY 2019 targets, and recording EGP 6.9 billion of net real estate sales, the highest value in ODE's history.

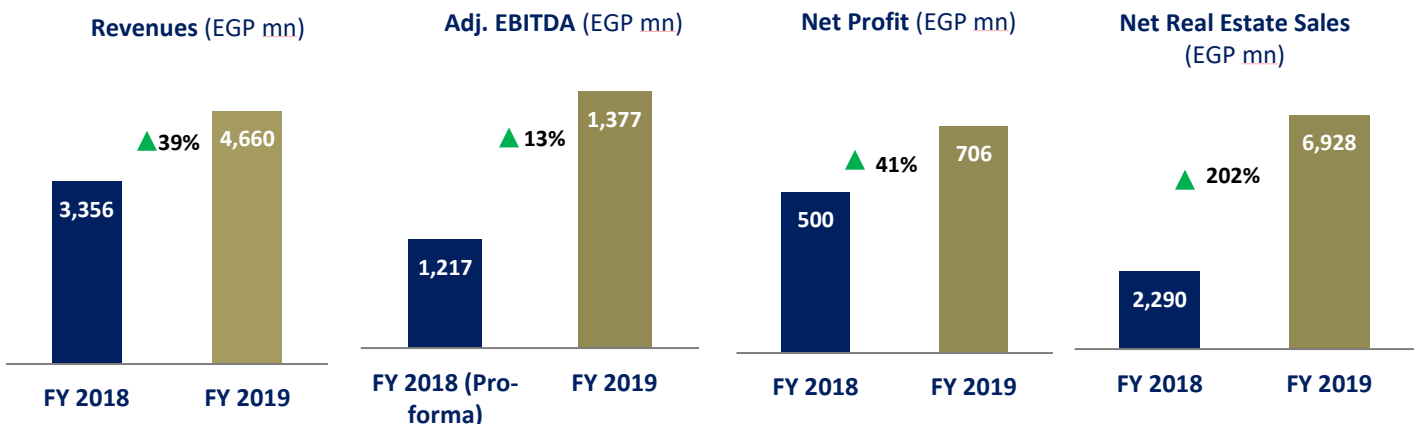
Key Highlights 2019

- Achieved all full year 2019 targets.
- Total revenues up 38.8% to EGP 4.7 billion vs. EGP 3.3 billion in FY 2018.
- EBITDA up 13.6% to EGP 1.65 billion.
- Net profit increased by an impressive 41.1% to EGP 705.6 million implying a net profit margin of 15.1%.
- Net real estate sales for 2019 recorded EGP 6.9 billion, a growth of 202.5% over last year.
- Real Estate receivables portfolio increased by 115.9% to reach EGP 8.8 billion in FY 2019.
- In February 2020, ODE signed with Kent College to open its campus in O West, marking its first entrance in Egypt.
- In March 2020, ODE signed with Cairo for Investment and Real Estate Development (CIRA) for the development of 2 new international schools in O West.
- The signing of these three School Development Agreements secured EGP 317 million of cash inflows to ODE.

Cairo, 12 April 2020 - Orascom Development Egypt successfully executed on its strategy, with results staying strong operationally and financially for the year 2019. Revenues reached EGP 4.7 billion in FY 2019, a growth of 38.8% compared to EGP 3.3 billion in FY 2018 and surpassing our revenue target of EGP 4.0 billion by 16%. Gross profit up by 1.3% to EGP 1.34 billion (FY 2018: EGP 1.32 billion). Adj. EBITDA stood at EGP 1.38 billion, 1.1% increase vs. (FY 2018: EGP 1.36 billion) and within our full year guidance. The company's EBITDA for FY 2019 came in at EGP 1.65 billion, up 13.6% y-o-y compared to EGP 1.45 billion in FY 2018. Net profit increased by an impressive 41.1% to EGP 705.6 million vs. EGP 500.2 million in FY 2018 (reported) implying a net profit margin of 15.1%.

Margins were affected by O West, our first home project in Egypt, due to the upfront sales and marketing expenses incurred during the period. In addition to the appreciation of the EGP against the USD and EURO, which also affected our hotels segment's profitability margins in 2019. Nevertheless, the appreciation of the EGP against the USD has had a net positive impact on our P&L since 80% of our debts are in foreign currency. Our debt balance decreased by 22.5% to reach EGP 3.3 billion in FY 2019 vs. EGP 4.2 billion in FY 2018. The Group was able to generate more savings in its finance costs in Q4 2019, whereby interest costs decreased by 16.4% to EGP 422.2 million in FY 2019 vs. EGP 505.3 million in FY 2018 and we continued to generate positive cash flows from operations, recording a 48.8% increase to EGP 1.2 billion vs. EGP 826 million in FY 2018.

It is worth mentioning that FY 2018 figures included Tamweel Group, Royal and Club Azur Hotels that were disposed in Q4 2018. When figures of FY 2018 are normalized, revenues would have increased by 53.8% to EGP 4.7 billion in FY 2019 vs. EGP 3.0 billion in FY 2018, Adj. EBITDA would have increased by 13.2% vs. EGP 1.2 billion in FY 2018 and net profit would have increased by 61.2% to EGP 705.6 million vs. EGP 437.7 million in FY 2018.



The Pro-forma figures in FY 18 excludes Tawmeel Group, Royal & Club Azur hotels which were sold & deconsolidated during 2018

Group Hotels: Increased revenues, enhanced value and product appeal

With efforts focused on promoting standards of quality and product appeal for accelerated sales, the Group's hotels achieved substantial growth in revenues and operating profits. In FY 2019, revenues increased by 8.5%, to EGP 1.5 billion vs. EGP 1.4 billion in FY 2018, in spite of the EGP appreciation against the foreign currencies. The hotel's division reported a 4.2% growth in GOP year over year, from EGP 593.9 million in FY 2018 up to EGP 619.0 million in FY 2019. The segment's EBITDA reached EGP 488.2 million in FY 2019 compared to EGP 575.3 million in FY 2018. It is important to mention that FY 2018 figures were boosted by the revenues coming from the disposal of Royal Azur and Club Azur hotels and Oberoi Zahra. After adjusting the comparable period for those extra revenues, FY 2019 segment revenues would have increased by 13.4% compared to the same period last year.

Group Real Estate: Successfully achieved the sales target of the year

Net real estate sales for 2019 reached EGP 6.9 billion, a growth of 202.5% over last year, the highest in ODE's history. Growth in new sales was driven by the strong demand across all our destinations. Number of contracted units also increased by 179.4% to reach 1,369 units in FY 2019. O West, continued to be our largest contributor to new sales (62.4% of sales), followed by El Gouna (31.4% of sales), and finally Makadi Heights (5.8% of sales). Revenues increased by 136.2% to EGP 2.4 billion (FY 2018: EGP 1.0 billion) on the back of the increased construction activities across all our destinations, in addition to the recognized land portion for the sold units in O West. EBITDA continued to increase and recorded a 43.7% growth to EGP 815.5 million in FY 2019 (FY 2018: EGP 567.5 million). Total deferred revenue from real estate that is yet to be recognized till 2023 increased by 149.2% to EGP 7.4 billion in FY 2019 vs. EGP 3.0 billion in FY 2018 and total real estate portfolio receivables also increased by 115.9% to EGP 8.8 billion in FY 2019 compared to EGP 4.1 billion in FY 2018, supported by the strong y-o-y growth in new sales.

Group Destination Management: continues to grow with scalability, adding more recurring revenues to the Group

The Destination Management segment continued to grow, securing more recurring revenue streams to the Group. Revenues increased by 22.2% to EGP 703.6 million in FY 2019 (FY 2018: EGP 576.0 million) and EBITDA also increased by 17.0% to EGP 101.1 million vs. EGP 86.4 million in FY 2018. The notable increase in revenues and EBITDA was a result of the implementation of a rich calendar of events in the different destinations and our continuous improvement of the qualities and profitability of our services and amenities.

Details on the Destinations

El Gouna, Red Sea

El Gouna hotels revenues continued to grow, increasing 7.7%, from EGP 1.16 billion in FY 2018 to EGP 1.26 billion. The hotels achieved a 7.9% increase in TREVPAR, from EGP 1,284 to EGP 1,385, supported by El Gouna's stellar reputation in our principal source markets and ongoing upgrades of products and services. Average occupancy rate reached an impressive 82% in FY 2019 with a 11.3% increase in ARR to EGP 1,184 (FY 2018: EGP 1,064). On the operational level, the continuous improvement of processes and cost structures resulted in a 2.6% increase in GOP PAR, from EGP 649 to EGP 666 in FY 2019. In 2019, El Gouna hotels reported an overall increase of 3.0% in GOP to EGP 603.4 million, despite the appreciation of EGP against foreign currencies. We successfully added a new 100 rooms 5 star hotel under the name of Casa Cook in November 2019 and renovated an existing 144-rooms, 3 star hotel under the name of Arena Inn to Cook's Club in August 2019.

Net real estate sales target for the year was achieved recording a 7.5% increase to EGP 2.2 billion vs. EGP 2.0 billion in FY 2018. Throughout 2019; we added new inventory in "Ancient Sands Villas" and "Cyan" along with the last addition "Fanadir Marina" a new high-end apartments project. We successfully increased the average selling prices and reduced the number of units sold, to maintain the same level of quality that El Gouna is known for. The average selling price per m² increased by 24.3% to EGP 50,940 and the number of units sold decreased by 28.0% to 231 units in FY 2019. On the construction front, we are progressing with the construction of Abu Tig Hill apartments, Tawila Phase 2 and 3, Um Jammal project and Fanadir Bay 2, all to be delivered during 2020. Real estate revenues increased by 81.2% to reach EGP 1.8 billion vs. EGP 1.0 billion in FY 2018.

Destination management segment continued its positive performance whereby revenues increased by 24.7% to EGP 651.5 million in FY 2019. In November 2019, we finalized the construction and opened phase 1 of the new concert and conference centre with the delivery of all colonnades, lagoons and the open-air plaza. The complex will ultimately include a 600-seat concert hall, a 2,000-seat conference centre.

First home market: O West, Egypt

O West continued to deliver solid sales figures driven by our strategy to capture the demand with a tailored product mix suited for today's market dynamics. Net sales reached EGP 4.3 billion in FY 2019. While, total revenues of O West reached EGP 556.6 million in FY 2019. In Q4 2019, we launched O Business District including unique office buildings with a total inventory value of EGP 450 million and sales of which are on track. In January 2020, we launched two new phases in O West "Whyt" and "Tulwa" with total inventory of EGP 3 billion. The two phases includes town and twin houses, villas and apartments. In February 2020, we managed to sign a School Development Agreement with a private investor to develop "Kent College"; one of the top 10 UK schools, to open its first Egyptian campus in O West. Total investment cost of the school will be up to EGP 500 million and will be fully paid by the private investor only. The school is expected to start operation in Q3 2022, a year before the delivery of the first real estate units in O West. Additionally in March 2020, we formed a strategic alliance with Cairo for Investment and Real Estate Development (CIRA) for the development of 2 new international schools. Under the agreement, CIRA will develop two new schools with a total investment cost of up to EGP 450 million. The first school is Saxony International School (SIS) a german school, while the second school is British Columbia Canadian International School (BCCIS). The cash inflows generated from the signing of the school developments agreements reached EGP 317 million. Construction in O West started in Q1 2020.

Makadi Heights, Egypt

Makadi Heights, continued to execute on its sales momentum, and was the second largest destination in the Red Sea area after Gouna in terms of total sales. Net real estate sales surged by 60.4% to EGP 400.1 million (FY 2018: EGP 249.5 million). The excavation and leveling works of the upcoming phase had started in 2H 2019 and was completed in December 2019. We also managed to open the first Makadi Heights sales office in the destination in Q4 2019. Real Estate revenues increased by 467.3% to EGP 31.2 million in FY 2019 vs. only EGP 5.5 million in FY 2018.

With a full team present in the destination, a lot of effort was put into reviving its livelihood. We started monthly sports program to homeowners and activated several safari events. In December 2019, we successfully hosted "Makadi Heights Rally'19"; the first mega event in Makadi Heights, with more than 700 visitors. Destination management segment revenues increased by 24.9% to EGP 23.6 million in FY 2019.

Taba Heights, Egypt

Taba heights witnessed a leap in its 2019 revenues following the commencement of a number of direct charter flights to Taba Airport and the increased allotments from European tour operators. This resulted in a 15ppt increase in occupancy to 48% (2018: 33%) and a 51.6% increase in TREVPAR, from EGP 275 to EGP 417 in FY 2019 and also a 28.3% increase in ARR reaching EGP 598 (FY 2018: EGP 466). FY 2019 hotels revenue increased by 57.1%, to reach 198.2 million (FY 2018: EGP 126.2 million). Enhanced flow-through resulted in a close to breakeven scenario. Total revenue for Taba destination increased by 35.8% to reach 219.0 million in FY 2019 vs. EGP 161.3 million in FY 2018.

Mosaique, Strand, Bay View and Wekala hotels were operating during 2019 and we started soft renovation work across these hotels to increase their room rates. Before the Covid-19 outbreak, the Group was anticipating an increase in tourist arrivals in Taba Heights in 2020, as several European countries had planned to increase charter flights to Taba airport after the German Authorities have removed the travel ban on Taba Airport. However, in March 2020, the main tour operating partner, one of the biggest in the East European market, suspended all existing and planned operation starting March 11 and through May 2020.

Subsequent Events:

Changes in Executive Management Team

It was with great sadness that Orascom Development Egypt (ODE) had to bid farewell to its CEO Khaled Bichara, who has suddenly passed away in a car accident on January 31, 2020. We have lost a brilliant and beloved leader who personally touched the lives of so many of us during his time at the company. On behalf of our Board of Directors, management team and employees, we would like to extend our most heartfelt condolences and sympathy to Khaled's family.

On February 4th, 2020; The Board of Directors had appointed Mr. Abdelhamid Abouyoussef (member of the Executive Management), as a member of the Board of Directors of ODE and also the Interim Chief Executive Officer. The Board also appointed Mr. Ashraf Nessim (Chief Financial Officer of ODH and ODE), as the interim Co-Chief Executive Officer (Co-CEO). The current management have been with the Group for the past 7 years and have worked closely with Khaled on all operational and financial aspects that have adapted in our turnaround strategy and are continuing to execute aggressively on the same strategy that was developed and communicated to the market in mid-2016.

Outlook 2020

The industry's prospects in much of the world have taken a dramatic turn because of COVID-19. Nevertheless, the health and well-being of all colleagues, guests, customers, and the communities in which our destinations operate is our key priority and we are doing all that we can to secure a safe work and living environment. We already have a very high hygiene and safety standard at all our destinations and offices, and we have implemented extra measures and precautions in line with guidelines from health authorities. We are confident in the resilience and capabilities of our teams to manage through the challenges our industry faces. Our thoughts remain with the individuals and communities affected across the world as the public health response to COVID-19.

The necessary drastic measures undertaken by governments and countries worldwide, and the consistently changing situation amid Covid-19, makes it impossible to provide an accurate outlook on its ramifications on 2020 operational and financial results. Accordingly, the Group decided to abstain at the time being from providing full-year guidance on its 2020 results; however, we intend to provide an update of the evolving situation during all our quarterly results calls and market communications as needed. It is important to highlight that ODE has a diversified portfolio of businesses, which includes (Real Estate, Hotels, Town Management, Rental portfolio and Land monetization). For FY 2019, the hotels revenue contribution was only 32% out of the total Group revenues decreasing from 42% for the FY 2018. We expect this percentage to continue to decrease in 2020, because of the increase in the revenue contribution from O West, in addition to the Group's focus of accelerating its land bank monetization, whereby, we have secured c. EGP 317 million of cash inflows.

Our strategic ambitions remain clear – we will focus on generating cash, investing in opportunities, and returning capital to shareholders and more aggressively we will be accelerating the monetization of our land bank in 2020 and moving forward. The Group has already identified specific land plots for the purpose of sale or sub-development of certain projects that might include but not limited to new hotels, conference centres, schools, universities, hospitals, business parks and aqua parks. Facilities that we believe are needed and by adding them we would be adding more value to the destination, which will ultimately increase its livelihood and boost our real estate sales further. The rapid execution of our land monetization will help the Group unlock its hidden/discounted land bank value to the market, will provide us with additional cash for speeding up the developments of our destinations. We remain committed to materially growing the Company and will actively appraise opportunities to make disciplined additions to the portfolio that will further bolster our cash generation story.

Key Figures for the FY 2019/18:

| Revenue by Segment (EGPmn) | Q4 2019 | Q4 2018 | FY 2019 | FY 2018 |
|----------------------------|----------------|--------------|----------------|----------------|
| Hotels | 380.3 | 381.1 | 1,512.2 | 1,393.3 |
| Real Estate | 736.6 | 344.2 | 2,418.4 | 1,023.7 |
| Land | 25.7 | 76.5 | 25.7 | 96.7 |
| Destination Management | 174.9 | 157.2 | 703.6 | 576.0 |
| Tamweel Group | – | 0.5 | – | 266.7 |
| ODE Group | 1,317.5 | 959.5 | 4,659.9 | 3,356.4 |

| (EGPmn) | Q4 2019 | Q4 2018 | FY 2019 | FY 2018 |
|----------------------------------|----------------|--------------|----------------|----------------|
| Revenue | 1,317.5 | 959.5 | 4,659.9 | 3,356.4 |
| Cost of sales | (974.3) | (572.2) | (3,319.9) | (2,033.2) |
| Gross profit | 343.2 | 387.3 | 1,340.0 | 1,323.2 |
| <i>Gross profit margin</i> | 26.0% | 40.4% | 28.8% | 39.4% |
| Investment income | 40.4 | 47.2 | 167.6 | 177.0 |
| Administrative expenses | (59.5) | (59.4) | (130.2) | (137.6) |
| Adj. EBITDA | 324.1 | 375.1 | 1,377.4 | 1,362.6 |
| <i>Adj. EBITDA margin</i> | 24.6% | 39.1% | 29.6% | 40.6% |
| Other gains/losses | 59.6 | 81.2 | 178.1 | 43.6 |
| Share of associates gains/losses | 54.7 | 44.0 | 95.1 | 47.3 |
| EBITDA | 438.4 | 500.3 | 1,650.6 | 1,453.5 |
| Depreciation | (74.0) | (15.7) | (230.1) | (180.8) |
| Finance costs | (96.9) | (130.0) | (422.4) | (505.3) |
| Income tax expense | (63.1) | (128.5) | (292.5) | (267.2) |
| Net Profit for the period | 204.4 | 226.1 | 705.6 | 500.2 |
| ODE shareholders | 205.2 | 194.9 | 678.6 | 409.4 |
| Non-controlling interest | (0.9) | 31.2 | 26.9 | 90.8 |
| Basic EPS (EGP) | 0.18 | 0.18 | 0.61 | 0.35 |

| (EGP mn) | 31.12.19 | 31.12.18 |
|---|-----------------|----------------|
| Property, plant and equipment | 4,435.9 | 3,647.0 |
| Inventory | 7,241.8 | 762.1 |
| Receivables | 1,904.6 | 1,685.0 |
| Cash and bank balances | 1,139.3 | 1,310.3 |
| Investments in associates | 249.1 | 160.0 |
| Other assets | 1,534.0 | 1,607.7 |
| Non-current assets held for sale | 95.0 | 129.6 |
| Total assets | 16,599.7 | 9,301.7 |
| Borrowings | 3,278.1 | 4,229.7 |
| Payables | 5,828.5 | 448.4 |
| Provisions | 303.7 | 598.4 |
| Other Liabilities | 4,097.6 | 1,727.6 |
| Liabilities related to assets held for sale | 11.2 | 17.6 |
| Total liabilities | 13,519.1 | 7,021.7 |
| Non-controlling interests | 682.7 | 653.7 |
| Equity attributable to ODE shareholders | 2,397.9 | 1,626.3 |
| Total liabilities and equity | 16,599.7 | 9,301.7 |

Presentation:

The associated presentation and financial statements can be found on Orascom Development Egypt's website <https://www.orascomde.com/investor-relations> under the Investor Relations section.

Telephone conference hosted by Beltone Financial on April 13, 2020 at 3:00 pm Cairo Local Time.

A telephone conference for analysts and investors hosted by Beltone Financial will be held in English on Monday, 13th of April 2020: at 3:00 PM Cairo Local Time. Ad-interim CEO Abdelhamid Abouyoussef and ad-interim co-CEO Ashraf Nessim, will present the FY 2019 results and will be available to answer questions. A registration is not required.

Dial-in details are as follows:

- Zoom URL [CLICK HERE](#)
- UK dial-in: +44 208 080 6592
- US Dial in: +1 (646) 558-8656
- Meeting ID: 261-141-710
- Conference ID: 8690020
- A transcript of the call will be available 48 hours after the call. Please contact: Research@beltonefinancial.com

About Orascom Development Egypt (ODE):

Orascom Development Egypt (ODE) is the largest subsidiary of Orascom Development Holding (ODH). ODE is an integrated developer of resort towns in Egypt, with a vertically integrated business model involving the development of residential units, hotels, and recreational facilities such as golf courses, town centers, and marinas, in addition to supporting infrastructure, such as hospitals, schools, and utilities. ODE currently owns a land bank of 49.9 million square meter and 24 hotels with a total of 4,976 rooms within four operating destinations. El Gouna, on the Egyptian Red Sea Coast in Hurghada, Taba Heights, on the Sinai Peninsula, Makadi in Hurghada and Byoum in Fayoum. ODE also launched O West, the latest addition to its portfolio and its first project in Cairo, Egypt, located in the 6th of October City.

Contact for Investors:

Sara El Gawahery
Head of Investor Relations
Head of Strategic Projects Management
Tel: +20 224 61 89 61
Tel: +41 418 74 17 11
Email: ir@orascomdh.com

Disclaimer & Cautionary Statement:

THESE MATERIALS ARE BEING PROVIDED TO YOU SOLELY FOR YOUR INFORMATION AND ARE STRICTLY CONFIDENTIAL AND MUST NOT BE REPRODUCED, DISCLOSED OR FURTHER DISTRIBUTED TO ANY OTHER PERSON, OR PUBLISHED, IN WHOLE OR IN PART, FOR ANY PURPOSE. IN PARTICULAR, NEITHER THIS DOCUMENT NOR ANY PART OR COPY OF IT MAY BE TAKEN OR TRANSMITTED INTO THE UNITED STATES OF AMERICA (THE "UNITED STATES") OR TO U.S. PERSONS OR DISTRIBUTED, DIRECTLY OR INDIRECTLY, IN THE UNITED STATES OR TO U.S. PERSONS. NEITHER THIS DOCUMENT NOR ANY PART OR COPY OF IT MAY BE TAKEN OR TRANSMITTED INTO, OR DISTRIBUTED OR REDISTRIBUTED, DIRECTLY OR INDIRECTLY, IN AUSTRALIA, CANADA OR JAPAN, OR TO ANY RESIDENT THEREOF. ANY FAILURE TO COMPLY WITH THESE RESTRICTIONS MAY CONSTITUTE A VIOLATION OF UNITED STATES, AUSTRALIAN, CANADIAN OR JAPANESE SECURITIES LAWS. THE DISTRIBUTION OF THIS DOCUMENT IN OTHER JURISDICTIONS MAY BE RESTRICTED BY LAW, AND PERSONS INTO WHOSE POSSESSION THIS DOCUMENT COMES SHOULD INFORM THEMSELVES ABOUT, AND OBSERVE, ANY SUCH RESTRICTIONS. THIS DOCUMENT DOES NOT CONTAIN OR CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF ANY OFFER TO BUY SECURITIES IN THE UNITED STATES OR IN ANY OTHER JURISDICTION IN WHICH SUCH OFFER OR SOLICITATION IS NOT AUTHORIZED OR TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE AN OFFER OR SOLICITATION. THE SECURITIES OF ODH HOLDING HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES LAWS AND MAY NOT BE OFFERED OR SOLD IN THE UNITED STATES OR TO OR FOR THE ACCOUNT OR THE BENEFIT OF "U.S. PERSONS" (AS SUCH TERM IS DEFINED IN REGULATIONS UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED) ABSENT REGISTRATION OR AN EXEMPTION FROM REGISTRATION UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED. ODH HOLDING NOR ITS SHAREHOLDERS INTEND TO REGISTER ANY PORTION OF THE OFFERING IN THE UNITED STATES OR CONDUCT A PUBLIC OFFERING OF SECURITIES IN THE UNITED STATES. THIS DOCUMENT IS DIRECTED ONLY AT PERSONS (I) WHO ARE OUTSIDE THE UNITED KINGDOM OR (II) WHO HAVE PROFESSIONAL EXPERIENCE IN MATTERS RELATING TO INVESTMENTS FALLING WITHIN ARTICLE 19(5) OF THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FINANCIAL PROMOTION) ORDER 2005 (AS AMENDED) (THE "ORDER") OR (III) WHO FALL WITHIN ARTICLE 49(2)(a) TO (c) ("HIGH NET WORTH COMPANIES, UNINCORPORATED ASSOCIATIONS ETC.) OF THE ORDER (ALL SUCH PERSONS TOGETHER BEING REFERRED TO AS "RELEVANT PERSONS"). ANY PERSON WHO IS NOT A RELEVANT PERSON MUST NOT ACT OR RELY ON THIS COMMUNICATION OR ANY OF ITS CONTENTS. ANY INVESTMENT OR INVESTMENT ACTIVITY TO WHICH THIS COMMUNICATION RELATES IS AVAILABLE ONLY TO RELEVANT PERSONS AND WILL BE ENGAGED IN ONLY WITH RELEVANT PERSONS. IN ANY EEA MEMBER STATE THAT HAS IMPLEMENTED DIRECTIVE 2003/71/EC (TOGETHER WITH ANY APPLICABLE IMPLEMENTING MEASURES IN ANY EEA MEMBER STATE, THE "PROSPECTUS DIRECTIVE") THIS COMMUNICATION IS ONLY ADDRESSED TO AND IS ONLY DIRECTED AT QUALIFIED INVESTORS IN THAT EEA MEMBER STATE WITHIN THE MEANING OF THE PROSPECTUS DIRECTIVE. THIS DOCUMENT CONSTITUTES NEITHER AN OFFER TO SELL NOR A SOLICITATION TO BUY ANY SECURITIES AND IT DOES NOT CONSTITUTE A PROSPECTUS PURSUANT TO ARTICLES 652A AND/OR 1156 OF THE SWISS CODE OF OBLIGATIONS OR ARTICLES 32 ET SEQ. OF THE LISTING RULES OF THE SWX SWISS EXCHANGE. A DECISION TO INVEST IN SHARES OF THE GROUP SHOULD BE BASED EXCLUSIVELY ON THE ISSUE AND LISTING PROSPECTUS PUBLISHED BY THE GROUP FOR SUCH PURPOSE. THE INFORMATION CONTAINED IN THIS DOCUMENT IS NOT INTENDED TO LEAD TO THE CONCLUSION OF ANY CONTRACT OF WHATSOEVER NATURE, IN PARTICULAR WITHIN THE TERRITORY OF EGYPT, THE UNITED ARAB EMIRATES, KUWAIT, MOROCCO, OMAN AND SAUDI ARABIA. THESE DOCUMENTS MAY CONTAIN CERTAIN FORWARD-LOOKING STATEMENTS AND INFORMATION IN RELATION TO ORASCOM DEVELOPMENT HOLDING AG WHICH REFLECT THE CURRENT VIEWS AND/OR EXPECTATIONS OF THE COMPANY AND THE COMPANY'S MANAGEMENT IN RESPECT OF THE COMPANY'S PERFORMANCE, ACTIVITIES, AND FUTURE EVENTS. SUCH FORWARD LOOKING STATEMENTS INCLUDE, AMONG OTHER, STATEMENTS THAT MAY PREDICT, FORECAST, SIGNIFY OR IMPLY FUTURE RESULTS PERFORMANCE OR ACHIEVEMENTS, AND MAY CONTAIN WORDS SUCH AS "UNDERSTANDS", "ANTICIPATES", "EXPECTS", "ESTIMATES" "IT IS LIKELY" OR OTHER TERMS OR EXPRESSIONS WITH SIMILAR MEANING. THESE STATEMENTS ARE SUBJECT TO A NUMBER OF RISKS, UNCERTAINTIES AND ASSUMPTIONS. THE COMPANY CAUTIONS READERS THAT CERTAIN RELEVANT FACTORS MIGHT BE THE CAUSE FOR ACTUAL RESULTS TO DIFFER FROM THE PLANS, GOALS, EXPECTATIONS, ESTIMATES AND INTENTIONS EXPRESSED IN THIS DOCUMENT. NEITHER THE COMPANY NOR ANY RELATED COMPANIES, DIRECTORS, OFFICERS, REPRESENTATIVES OR EMPLOYEES THEREOF SHALL IN ANY EVENT BE LIABLE AS TO THIRD PARTIES (INCLUDING INVESTORS) FOR ANY INVESTMENTS OR BUSINESS DECISIONS ADAPTED OR ACTS PERFORMED BY THEM ON THE BASIS OF THE INFORMATION ANY STATEMENTS CONTAINED HEREIN OR FOR ANY CONSEQUENTIAL, SPECIAL OR SIMILAR DAMAGES DERIVED THEREFROM. ANY MARKET INFORMATION AND COMPANY'S COMPETITIVE POSITION DATA INCLUDING MARKET PROJECTIONS USED IN THIS DOCUMENT HAVE BEEN DERIVED FROM IN COMPANY'S STUDIES, MARKET RESEARCH REPORTS, PUBLICLY AVAILABLE DATA AND INDUSTRY PUBLICATIONS. ALTHOUGH THE COMPANY HAS NO REASON TO BELIEVE THAT THIS INFORMATION OR THESE REPORTS ARE INACCURATE IN ANY MATERIAL, RESPECT, THE COMPANY HEREBY STATUS THAT IT HAS NOT INDEPENDENTLY CHECKED ANY COMPETITIVE POSITION, MARKET SHARE, MARKET VOLUME, MARKET GROWTH OR OTHERS. PERFORMANCE OR ACHIEVEMENTS, AND MAY CONTAIN WORDS SUCH AS "UNDERSTANDS", "ANTICIPATES", "EXPECTS", "ESTIMATES" "IT IS LIKELY" OR OTHER TERMS OR EXPRESSIONS WITH SIMILAR MEANING. THESE STATEMENTS ARE SUBJECT TO A NUMBER OF RISKS, UNCERTAINTIES AND ASSUMPTIONS. THE COMPANY CAUTIONS READERS THAT CERTAIN RELEVANT FACTORS MIGHT BE THE CAUSE FOR ACTUAL RESULTS TO DIFFER FROM THE PLANS, GOALS, EXPECTATIONS, ESTIMATES AND INTENTIONS EXPRESSED IN THIS DOCUMENT. NEITHER THE COMPANY NOR ANY RELATED COMPANIES, DIRECTORS, OFFICERS, REPRESENTATIVES OR EMPLOYEES THEREOF SHALL IN ANY EVENT BE LIABLE AS TO THIRD PARTIES (INCLUDING INVESTORS) FOR ANY INVESTMENTS OR BUSINESS DECISIONS ADAPTED OR ACTS PERFORMED BY THEM ON THE BASIS OF THE INFORMATION ANY STATEMENTS CONTAINED HEREIN OR FOR ANY CONSEQUENTIAL, SPECIAL OR SIMILAR DAMAGES DERIVED THEREFROM. ANY MARKET INFORMATION AND COMPANY'S COMPETITIVE POSITION DATA INCLUDING MARKET PROJECTIONS USED IN THIS DOCUMENT HAVE BEEN DERIVED FROM IN COMPANY'S STUDIES, MARKET RESEARCH REPORTS, PUBLICLY AVAILABLE DATA AND INDUSTRY PUBLICATIONS. ALTHOUGH THE COMPANY HAS NO REASON TO BELIEVE THAT THIS INFORMATION OR THESE REPORTS ARE INACCURATE IN ANY MATERIAL, RESPECT, THE COMPANY HEREBY STATUS THAT IT HAS NOT INDEPENDENTLY CHECKED ANY COMPETITIVE POSITION, MARKET SHARE, MARKET VOLUME, MARKET GROWTH OR OTHERS.